



REPORT N° IMIT-2019-004

Date	06/05/2019
Submitted by	Michel Cousineau
Subject	Smart City Initiative – signed MOU
File N°	

1) NATURE/GOAL :

To inform Council that a Memorandum Of Understanding (MOU) was signed between the City and the Smart City consortium to begin negotiations for the initiative to make Clarence-Rockland Canada's first 10g Smart City.

2) DIRECTIVE/PREVIOUS POLICY :

On April 15 2019, Council approved resolution no. 2019-82, authorizing staff to the start of negotiations with Smart City Capital (SSC) for a potential partnership to make Clarence-Rockland Canada's first 10Gig City, which would make high speed internet accessible to all residents and businesses of Clarence-Rockland.

3) DEPARTMENT'S RECOMMENDATION :

QUE le comité plénier recommande que le rapport no. IMIT2019-004 soit reçu à titre d'information.

THAT the Committee of the Whole recommends that report no. IMIT2019-004, be received as information.

4) BACKGROUND :

The Administration has committed to update the City Council on all activities as they pertain to this initiative.

5) DISCUSSION :

Since the approval to proceed with negotiations, there have been many small milestones:

- The Approval of the Memorandum of Understanding (MOU) between the City and the Smart City Consortium which basically outlines the rules of engagement for negotiations;
- Advanced design from Jacobs on the overall solution;
- They have provided drafts of the contract, which are being reviewed both internally and by our legal council.
- A surprise visit by members of the consortium who met with the CIO and CAO.

Both parties have agreed on a target date of July 1, 2019 to have the contract signed and begin the project. Although there many moving parts to this initiative, all parties are excited and motivated to come to an agreement and begin the project.

6) **CONSULTATION:**

N/A

7) **RECOMMENDATIONS OR COMMENTS FROM COMMITTEE/ OTHER DEPARTMENTS :**

N/A

8) **FINANCIAL IMPACT (expenses/material/etc.) :**

Although the proposal guarantees that no capital investment is required by the City, the Administration is ensuring that we are asking the appropriate questions so that we have a complete understanding of the potential impacts on internal resources to ensure we have the right complement of resources to move ahead with the project.

9) **LEGAL IMPLICATIONS :**

Our legal team reviewed the MOU prior to its signature and will be involved in the actual negotiations.

10) **RISK MANAGEMENT:**

N/A

11) **STRATEGIC IMPLICATIONS:**

This project has the potential to contribute to the strategic vision of the City by providing an infrastructure capable of rapid and considerable growth.

12) **SUPPORTING DOCUMENTS:**

- Memorandum Of Understanding (MOU) between the City and the Smart City consortium